

CLOUDEON



Cloudeon

Empowering enterprises to get the most out of the cloud

‘Move to the cloud’ – it sounds simple enough, right? But how do you actually go about doing it? That’s where Danish cloud service provider Cloudeon comes in. With a hybrid cloud platform from Lenovo and Microsoft, Cloudeon makes moving to the cloud a walk in the park.

The Lenovo logo is displayed vertically in white text on a red rectangular background.



There's no denying that there has been a cloud computing revolution in recent years. But many companies, especially large enterprises, are unsure of the move. Concerns about data residency, control, security, and performance in the public cloud persist. The constraints of the private cloud, meanwhile, have also held companies back from 'cloudifying' their IT.

Cloudeon is on a mission to change that.

Cloudeon is a highly skilled Danish IT company that focuses on bringing knowledge and value to enterprise businesses looking to adopt cloud technologies and services. With defined services like "Cloud Journey" and "Digital Journey" available, Cloudeon is a leader in cloud adoption. With a growth rate of 1,500% over the last 18 months and a proven track record of enterprise clients, Cloudeon has established itself as a serious and professional partner.

Søren Dandanell Nielsen, Partner & Vice President of Business Development, begins: "We help enterprises make the transition from a traditional data center to a cloud-enabled one. Many companies today recognize that they can't just keep running their IT in the same way they have done for the last 15 or 20 years. They want to move with the times and move to the cloud. To make this transition as easy as possible for our clients, we wanted to offer Microsoft Azure Stack services."

By running Microsoft Azure Stack software on an on-premise infrastructure, Cloudeon will be able to bring all the flexibility of the public cloud direct to its clients' data centers. And to get the most out of Microsoft Azure Stack, choosing the right underlying infrastructure was critical.

“We decided to build our hybrid cloud stacks on Lenovo servers,” recalls Søren Dandanell Nielsen. “The quality of the hardware is fantastic, it’s fully certified by Microsoft, and Lenovo Denmark has gone above and beyond in terms of support – so we’re confident we made the right decision by choosing Lenovo.”

Cloudeon is one of the first cloud service providers in Denmark to begin deploying hybrid cloud infrastructures to its clients with the Lenovo ThinkAgile SX for Microsoft Azure Stack solution, which is powered by high-performance Intel® Xeon® processors. The company uses Lenovo XClarity for easy monitoring of the infrastructure. Cloudeon is also interested in delivering the Microsoft Azure Stack on the Lenovo Purley platform with Intel Skylake CPUs, which will help to meet clients’ demanding business workloads.

Cloudeon is confident that the Lenovo ThinkAgile SX for Microsoft Azure Stack solution will help make the switch to cloud computing quicker and easier.

“We manage every stage of the cloud journey,” explains Søren Dandanell Nielsen. “In initial meetings, we often hear clients say: ‘we want to move to the cloud, but don’t know where to start’. Our consultants work with them to define exactly what they want from a cloud environment – we always find the best fit for their business.

“When deploying a Lenovo ThinkAgile SX for Microsoft Azure Stack solution, once we’ve defined which applications and workloads should run where, we will be able to implement however many Lenovo ThinkAgile SX for Microsoft Azure Stack platforms the client needs directly in their own data center.



“Because the software is all pre-integrated and tested, we can guarantee an easy installation. We then manage the migration, too. With our expertise and the Lenovo ThinkAgile solution, moving to the cloud will be so much simpler.”

With the Lenovo-Microsoft solution, Cloudeon will help its clients take full advantage of the benefits of a hybrid cloud environment integrated with the Azure public cloud – while ensuring that sensitive data and systems remain in the client’s own data center.

Søren Dandanell Nielsen comments: “Lenovo ThinkAgile SX for Microsoft Azure Stack will enable us to deliver easy-to-use hybrid cloud services that boost business agility and keep operating costs low, without sacrificing security or control.”

In recognition of the great strides it is taking to introduce enterprises to Azure services in a hybrid cloud deployment model, Cloudeon was recently nominated for the Microsoft Partner of the Year 2017 award. Having already helped some of the biggest enterprises in Denmark move to the cloud, Cloudeon is now looking to expand operations to the wider Nordics region and the UK.

Søren Dandanell Nielsen concludes: “With Lenovo ThinkAgile SX for Microsoft Azure underpinning our hybrid cloud services, we can help businesses take the first step to smarter, cloud-enabled computing.”

For more information

Brief: [Lenovo ThinkAgile SX for Microsoft Azure Stack Deployment Guide](#):

[Lenovo ThinkAgile SX for Microsoft Azure Stack](#)



“Lenovo ThinkAgile SX for Microsoft Azure Stack will enable us to deliver easy-to-use hybrid cloud services that boost business agility and keep operating costs low, without sacrificing security or control.”

– Søren Dandanell Nielsen, Partner & Vice President of Business Development, Cloudeon



© 2018 Lenovo. All rights reserved.

Availability: Offers, prices, specifications and availability may change without notice. Lenovo is not responsible for photographic or typographical errors. Warranty: For a copy of applicable warranties, write to: Lenovo Warranty Information, 1009 Think Place, Morrisville, NC, 27560. Lenovo makes no representation or warranty regarding third-party products or services. Trademarks: Lenovo, the Lenovo logo, AnyBay, ThinkSystem, and XClarity are trademarks or registered trademarks of Lenovo. Microsoft and Windows are registered trademarks of Microsoft Corporation. Intel, the Intel logo, Xeon and Xeon Inside are registered trademarks of Intel Corporation in the U.S. and other countries. Other company, product, and service names may be trademarks or service marks of others.

Cloudeon

Empowering enterprises to get the most out of the cloud

Solution components

Hardware

Lenovo ThinkAgile SX for Microsoft Azure

- Lenovo System x3650 M5 with Intel® Xeon® E5 processor family
- Lenovo RackSwitch G8052

Software

Microsoft Azure Stack

Lenovo XClarity

Services

Lenovo Installation Services

“Lenovo ThinkAgile SX for Microsoft Azure Stack enables us to deliver easy-to-use hybrid cloud services that boost business agility and keep operating costs low, without sacrificing security or control.”

—Søren Dandanell Nielsen, Partner & Vice President of Business Development, Cloudeon

Lots of companies want to move to the cloud, but concerns about security and control are holding many back. With Lenovo ThinkAgile SX for Microsoft Azure Stack, equipped with powerful Intel® Xeon® processors, Cloudeon will be able to deliver flexible hybrid cloud services that tick all the boxes, empowering enterprises to make the move skywards.



Lenovo™