

# IBS Bulgaria

Delivering reliable,  
cost-effective hosting  
services to Bulgarian  
businesses.

## Solution components Hardware

- Lenovo Flex System Enterprise Chassis
- Lenovo Flex System FC5022 16Gb SAN Scalable Switches
- Lenovo Flex System EN4091 10Gb Ethernet Pass-thru
- Lenovo ThinkSystem SN550 Server

## Software

- VMware vSphere

## Services

- Lenovo Post Warranty Services
- Lenovo YourDrive YourData

IBS Bulgaria is an IT consulting, systems integration, and software development company based in Sofia. To maintain the highest standards of client services while minimizing cost and complexity, the long-term Lenovo Platinum Partner replaced its 30 legacy IBM BladeCenter servers with two Lenovo Flex System Enterprise Chassis. Equipped with just five Lenovo ThinkSystem SN550 nodes, the new solution reduces IBS Bulgaria's data center footprint by 83%, lowering rent and electricity costs by 60%, and reducing VMware licensing costs by 70%. Impressed with the performance, reliability, and availability of the solution, IBS Bulgaria has since expanded its Flex System environment to meet increased demand.



“We are delighted with the performance, reliability, and scalability of the Lenovo Flex System. Consolidating our server infrastructure has significantly reduced costs, complexity, and management overheads, enabling us to deliver exceptional client services at attractive prices.”



**Svilen Stanchev,**  
Sales Director, IBS Bulgaria

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