

Outperforming rivals to **win** **new business**

JUSTONE Solutions

Founded in 2016 in Mexico City, JUSTONE Solutions specializes in delivering IT services to large enterprises. To help a fast-growth company rapidly build a new virtual desktop environment for 2,000 incoming employees, JUSTONE Solutions partnered with Lenovo TruScale Infrastructure Services. By deploying a hyperconverged infrastructure solution with pay-as-you-go pricing, the company can deliver higher availability than competing public cloud solutions at 20% lower cost—helping it to sign a multi-million-dollar services contract.

[Learn more](#)

Hardware

Lenovo ThinkAgile HX
3000 Series

Software

Lenovo XClarity
Nutanix AHV
Nutanix Prism
Citrix VDI

Services

Lenovo Warranty Upgrade
Lenovo TruScale
Infrastructure Services
(Discover, Design,
Implement, Support,
Optimize)
Lenovo TruScale Dedicated
Customer Success Manager
Lenovo TruScale Continuous
Monitoring, Health Checks
and Updates



“We predict that our partnership with Lenovo TruScale will help us solve integration challenges for many new clients in the future—and we look forward to a long and valuable relationship with Lenovo.”

Miguel Reyes

President and Director, JUSTONE Solutions

